

THE COMPANY

For over 30 years Empire Kitchen & Bath has provided exceptional design and custom service for clients in Calgary & western Canada.

The award winning Empire Kitchen & Bath showroom is the ultimate design centre, with 18,000 sf of premier cabinetry, appliances, tile, plumbing fixtures, lighting and hardware.

Are you passionate about design?

Love channelling your creativity?

**Always go the extra mile
for your clients?**

**If you answered yes to these
questions, then we want you
as part of our growing team!**



empirekitchenandbath.com

THE POSITION

As a Designer & Showroom Sales Consultant, your primary role will be providing clients with outstanding customer service, helping them to find the right products and design for their project.

Proficiency in AutoCAD is a must, preference will be given to with previous cabinetry design and showroom sales (tile, appliances, plumbing) experience.

PRIMARY RESPONSIBILITIES

- Assist walk in clients, phone inquiries and email inquiries.
- Meet with clients to ensure a complete understanding and working knowledge of each customers project and requirements.
- Create beautiful & innovative designs including the selection of all products for a project including cabinetry, plumbing, tile, lighting, hardware, appliances, etc.
- Ensure superior knowledge of available products including maintaining product knowledge of several brands, keeping literature and pricing up to date and accessible. Coordination with reps and suppliers.
- Work with drafting team to create floor plans and elevations for cabinetry projects. Conduct site visits to measure and evaluate site constraints.
- Provide detailed pricing and quotations to clients
- Ensure accurate ordering of products and collection of client payments as per collection policy.
- Liaise with all departments to ensure the successful completion of projects including production, shipping, accounting, and site construction.
- Assist in maintaining showroom displays and cleanliness. Organize and manage showroom samples. Manage product publications and pricing changes

QUALIFICATIONS FOR POSITION

- Excellent design, spatial planning and color skills
- Proficient in AutoCAD
- Customer service focused and ability to create relationships with clients
- Excellent communication skills including ability to listen and understand what clients are looking for
- Excellent problem-solving skills and ability to match products with client needs and budget
- Care and attention to detail
- Previous experience with showroom sales and cabinetry design is an asset

Feel like you're the right fit for this position? Apply by submitting your resume and portfolio to careers@empirekitchenandbath.com for consideration. We thank all candidates for applying, however only those selected for an interview will be contacted.